



# Capability Statement

For more than 30 years the professionals of **Gemba Security Solutions, LLC** have helped clients meet their budgetary, operational and security objectives by leveraging technology to reduce risk, minimize loss and improve operation efficiency.

## CORE COMPETENCIES

Sound & Emergency Communication	Electronic Security Systems	Systems Integration & Services
Duress / Lockdown / Shelter	IP Video Surveillance/CCTV	Integration
Public Address, Pro-Sound	IP Access Control	Installation, Service, Repair
Intercom: Entry and Network	Burglar Alarm	Security Risk Assessment
Desktop & Mobile Alerts	Visitor Management	System Monitoring
Visual Alert: Strobe, Signage	Mass Notification	Remote Management

## PAST PERFORMANCE

- **Joint Base McGuire-Dix-Lakehurst:** Firing Range Communications
- **Camden City School District:** Intercom and Paging
- **Ulster County (NY) Emergency Management:** Video Surveillance
- **Village of Haverstraw:** Multi-Modal Mass Notification
- **Caldwell-West Caldwell School District:** CCTV, Intercom, IP Lockdown and Paging
- **Pequannock Township School District:** Visitor Management
- **Morris Plains School District:** Visual Alert (strobes), Intercom, Access, and Lockdown
- **Sussex County Charter School:** Access Control, Intercom and Paging, AV Intercom
- **Rockaway Township School District:** Wireless Synchronized Clocks

## DIFFERENTIATORS

- 30 years of industry experience
- **Purchasing Contract Vehicles:** NYS OGS, Ed-Data, Hunterdon and PEPPM
- **EASy:** a system developed by Gemba that leverages a buildings existing infrastructure to create a seamless, integrated lockdown/duress system
- **Certifications:** RBH Axiom, Apogee Sound, Carehawk CH1000, ProDataKey, VideoInsight, Sapling, Alarm.Com, Bogen, Inovonics, Sisco, VisiPLEX, Penton Audio, Terracom, Clear Voice, Kantech-Tyco Security, Exacq Technologies Video Surveillance, Valcom
- Certified by the University of Texas Civilian Response to Active Shooter Events (CRASE)
- **Associations:** NJADP, NJSBGA, SBGA (NY), NYSESA, NFPA, MBFAA, NYSFA, NJBIA, NEMA, NJSBA
- **Certified WBE/DBE by, NYS, NYC, NJ and Port Authority of NY & NJ and NYC**

**Company Data:**

NAICS:  
561621, 238210,  
541512, 541690,  
561611

DUNS: 078419992

CAGE CODE: 7TPB2

**Certified WBE/DBE:**  
NYS, NYC, NJ  
Port Authority of NY & NJ

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**Licensed by NYS Dept. of State: 12000282445**

**NJ Burglar Alarm Business License: BX000221**

**NJ Electrical Contractors, Telecommunications Contractor (TC, TI, TP): 34TC002707**